

Credit & Grade Equivalence for IMI Student Exchange Program with Montpellier Business School (MBS), France

1. Credit Equivalence:

Montpellier Business School: One course at MBS represents 15 to 30 contact hours and is worth 2 or 4 ECTS as given in the fact sheet attached of MBS M1 Year for year 2018-19 (Annexure 1).

International Management Institute New Delhi: 3 Credit course has 30 in class contact hours. The out of class learning hours have been defined as 60 hours for a 3 Credit Course.

Based on the information above the Credit equivalence for the courses undertaken at MBS by IMI students will be as follows:

1 Course of 4 ECTS at MBS = 1 Course of 3 Credits at IMI, New Delhi.

1 Course of 2 ECTS of MBS = 0.5 course of 1.5 credits at IMI, New Delhi.

Information from Montpellier Business School (MBS), France **(from the MBS M1 information sheet given below)**

Course code	Course	Teaching language	Nb hours	ECTS
Semester 1 (Fall)				
Gateway courses (choose 2 among 4)				
SAS4101MA	Management fundamentals - Financial & Management Accountings	French / English	10	0
SAS4102MA	Management fundamentals - Economic culture			
SAS4103MA	Management fundamentals - Marketing			
SAS4104MA	Management fundamentals - Finance			
MSE4101MA	Strategy	French / English	15	2
ERH4102MA	Advanced macroeconomics	French / English	15	2
MVC4102MA	Pricing & distribution	French / English	15	2
MVC4103MA	Brands and products launching and management	French / English	15	2
ERH4101MA	Human resources management : diversity and overall performance	French / English	30	4
CFJ4102MA	Management control	French / English	30	4
MVC4104MA	Integrated marketing communication	French / English	15	2
MSE4102MA	Entrepreneurship	French / English	15	2
LV14102MA	French as foreign language	French	52	6
ERH4103MA	French culture and society	English	30	4
Total for Fall Semester : 232 hours of teaching – 30 ECTS credits				
Semester 2 (Spring)				
PRO4201MA	Mark'up Project	French / English	30	4
CFJ4202MA	Business law environment and taxation	French / English	30	4
CFJ4201MA	Financial Markets	French / English	30	4
ERH4201MA	Information Technologies Management	French / English	30	4
Elective Disciplinary focus (choose 1 among 8)				
ELE4211MA	Marketing BtoB	French	15	2
ELE4212MA	Intercultural negotiation	English		
ELE4213MA	Renewable energies	English		
ELE4214MA	Digital marketing	English		
ELE4215MA	Advanced management control	French		
ELE4216MA	Human resources, human wealth	English		
ELE4217MA	Purchase and SCM	French		
ELE4218MA	Strategy	English		
Elective Soft skills - Communication (choose 1 among 8)				
ELE4221MA	Leadership	French / English	15	2
ELE4222MA	Leadership	French / English	15	2

2. Grade Equivalence:

IMI, Delhi Grade System

IMI GRADE	IMI'S LETTER GRADE
9.5+	A+
9	A
8	A-
7	B+
6	B
5	B-
4	C+
3	C
2	C-
1	D

As per IMI's moderation system the number of students awarded an A+ or A grade should be kept within the range of 15% of the class size. More than 55% of the students fall within B+ and B-. The remaining 30-35% students fall in the C Grade category.

Montpellier Business School:

Montpellier Business School has adhered to the letter grade of A to F with a percentage range of successful students as explained below. (also find attached the MBS Course assessment system (Annexure 2.)

ECTS Grade Definition	
A	Excellent
B	Very Good
C	Good
D	Satisfactory
E	Sufficient
Fx	Fail but could have been caught up with more work
F	Fail

The MBS grading system appoints percentages in each category of students that have 50% or more of the total of points

ECTS Grade	Rank student in relation to others
A	Highest 10%
B	Subsequent 25%
C	Subsequent 30%
D	Subsequent 25%
E	Lowest 10%

Except if the most advantageous grade for student is the grade based on the score	
Grade	Score
A	From 90 to 100 points
B	From 80 to 89.99 points
C	From 70 to 79.99 points
D	From 60 to 69.99 points
E	From 50 to 59.99 points
Fx	From 30 to 49.99 points
F	From 0 to 29.99 points

Based on the information above the following grade conversion will be applicable for IMI students going to MBS for the exchange program.

MONTPELLIER BUSINESS SCHOOL GRADE	Rank of Students in Relation to others	AS PER IMI GRADE SYSTEM	IMI GRADE EQUIVALENCE
A	Highest 10%	10-15% (Excellent)	A+
B	Subsequent 25%	25% (Very Good)	A-
C	Subsequent 30%	30% (Good)	B
D	Subsequent 25%	25% (Satisfactory)	C+
E	Lowest 10%	10% (Sufficient)	C-
F	Fail	Fail	F