



SITARAM BHARTIA
Institute of Science & Research

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May 11, 2015

Mr. Adit Atal
Registrar
International Management Institute
B -10, Qutab Institutional area
Tara Crescent
New Delhi- 110016

Subject: Revision of rates of healthcare services offered by Sitaram Bhartia Institute of Science and Research

Dear Sir,

We wish to thank you for giving us an opportunity to provide healthcare services to the employees of your organization. We would like to bring to your kind notice that we have been forced to increase the rates of our healthcare services in order to sustain our clinical and service standards in the face of significant increase in input costs. The rate of our healthcare services have been revised in the month of April, 2015.

Section 1 - List of offered services

Out-patient services include:

- a) OPD consultation
- b) Laboratory investigations and diagnostics
- c) Physiotherapy
- d) Nutrition

In-patient services include:

- a) Inpatient Admission
- b) Surgery
- c) Intensive care Unit
- d) Laboratory investigation and diagnostics

e) Physiotherapy

Section 2 - Schedule of charges; and applicable rates

The "Schedule of Charges - Revised with effect from April, 2015" is applicable for all services.

Section 3 - Payments terms and eligibility criteria

1. The payment for all outpatient (OPD) and Inpatient services (IPD) will be done in CASH, over the counter, at the time of availing the services.
2. The discount on OPD services and value-added services would be offered only to employees and dependents of "**International Management Institute**" for the validity period of empanelment. The employees are required to produce an employment ID card as proof of employment and dependents, if not accompanied by the employee, will be required to provide proof of relationship (eg. Passport, driving license, voter ID card, etc). Students have to bring I-card to avail the discount.

Section 4- Discounts:

1. Room Rent- 20% discount on the rates mentioned in SOC, April, 2015
2. All in house IPD investigation (lab, diagnostics) - 20% discount on the rates mentioned in the applicable Schedule of charges.
3. All in house OPD investigation (lab, diagnostics) - 20% discount on the rates mentioned in the applicable Schedule of charges.
4. OPD consultation fee is Rs. 250/- per consultation for staff consultants (full-time)

Terms and conditions (of special discount):

- a) The discount on OPD consultation fee is applicable only to the consultation fee of **in-house doctors** (please refer to Annexure-1 for the OPD consultation fee schedule of full-time doctors on our payroll)

- b) The discount on in-house OPD/IPD investigation is not applicable to outsourced lab tests, and outsourced diagnostic procedures like CT, MRI, etc.
- c) Discounted OPD consultation fees is not applicable for consultation with Dr. AS Lata, Senior Consultant - Diabetes.

Validity

The revised rates will be implemented with effect from May 25, 2015. The terms and conditions offered in this proposal are valid for a period of one year from the date of acceptance of this proposal.

I request you to acknowledge receipt of this letter and confirm your acceptance of the revised rates. We thank you for your patronage and hope that we continue to be the preferred healthcare service provider to all your employees and students.

Sincerely,

For Sitaram Bhartia Institute of Science and Research,


Rahul Sanghi
Deputy Manager Corporate Relations

Enclosures: Schedule of Charges – Revised with effect from April, 2015
Annexure 1- List of Doctors on discounted OPD Rates



Annexure 1 – OPD consultation fee schedule of full-time consultants on payroll

Name of corporate – International Management Institute

Offered by – Sitaram Bhartia Institute of Science and Research

Proposal date – May 11, 2015

#	Specialty	Title	Consultation fee	Consultant names and location (subject to change)
1	Diabetes and Endocrinology	Attending Consultant	Rs. 250	Dr. Mayank Uppal, Dr. Jalaj dixit
2	General Medicine	Senior Consultant	Rs. 250	Dr. J. N. Pande
		Consultant	Rs. 250	Dr. Mayank Uppal, Dr. Jalaj dixit
3	Pediatrics	Senior Consultant	Rs. 250	Dr. H.P.S. Sachdeva
		Consultant	Rs. 250	Dr. Jitender Nagpal
		Attending Consultant	Rs. 250	Dr. Neha Joshi, Dr. Gorika Bansal, Dr. Aditi Sachdeva
4	General Surgery	Attending Consultant	Rs. 250	Dr. Jotinder Khanna
5	Obstetrics and Gynecology	Senior Consultant	Rs. 250	Dr. V. L. Bhargava, Dr. Renu Misra
		Consultant	Rs. 250	Dr. Rinku Sengupta
		Attending Consultant	Rs. 250	Dr. Swati Sinha
		Junior Consultant	Rs. 250	Dr. Ruchi Bhandari
6	Dental	Dentist	Rs. 250	Dr. Suman Nain Raina
7	ENT	Jr. Consultant	Rs. 250	Dr. Harsh Vardhan Singh

Note: Please contact corporate relations dept at 011-4211 1111 for the current list.